# Innovative Service Design

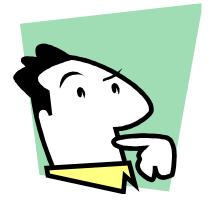


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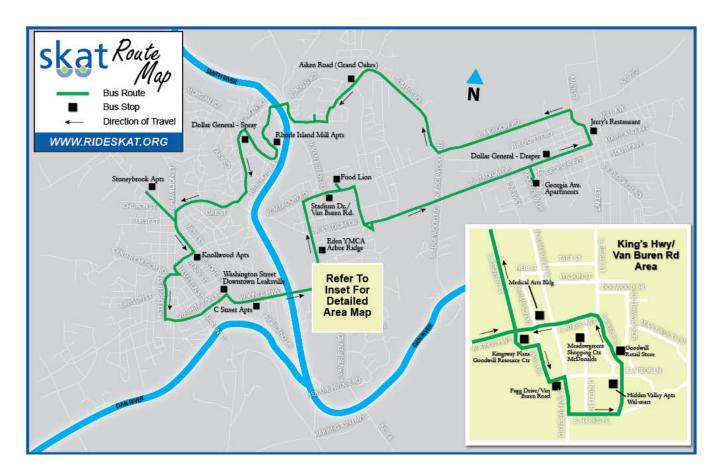
# Why This? Why Now?

- Funds could be reduced or eliminated any time
  - Government shutdown
- Mobility needs are increasing
- Rethink what we do and how we do it
  - Effective use of scarce resources

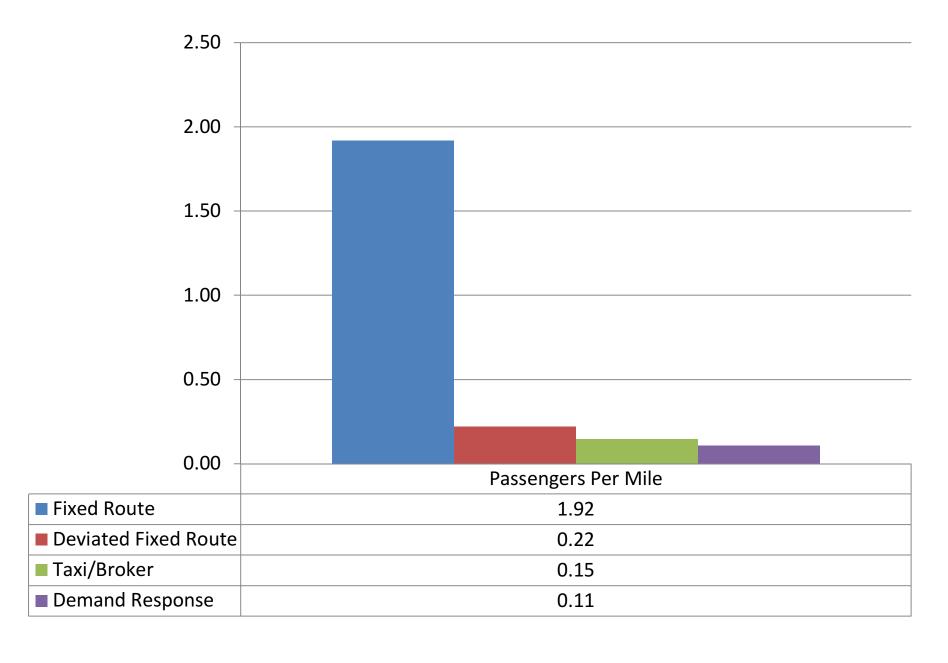


# Service Design Motivators

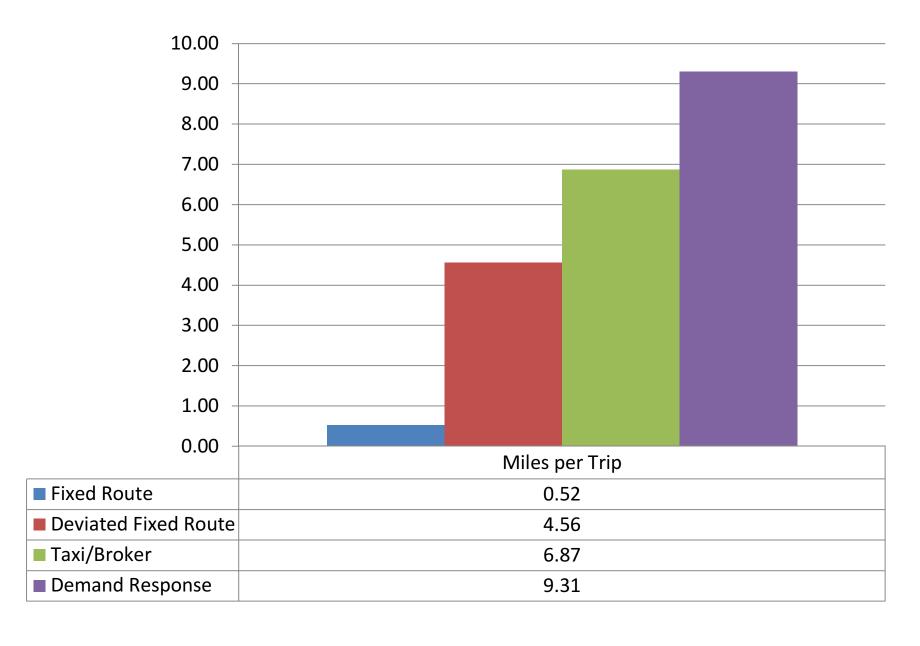
- Coverage / Mobility
- Efficient / Cost Effective
- Politics
- Charity



## FY13 NC Passengers Per Mile (CT Systems)



# FY13 NC Miles Per Trip (CT Systems)



# Average Trip Costs by Service Type

Service Type	Cost at \$1.60/mile
Fixed Route	\$0.83
<b>Deviated Fixed Route</b>	\$7.30
Taxi/Broker	\$10.99
Demand Response	\$14.89

## **Demand Response**

A transit mode comprised of passenger cars, vans or small buses operating in response to calls from passengers or their agents to the transit operator, who then dispatches a vehicle to pick up the passengers and transport them to their destinations.

# re·sponse [ri-spons]

#### Noun

1.an answer or reply, as in words or in some action

# de·mand [dih-mand, mahnd]

#### verb (used with object)

- 1. to ask for with proper authority; claim as a right
- 2. to ask for peremptorily or urgently:
- 3. to call for or require as just, proper, or necessary:

#### verb (used without object)

1. to make a demand; inquire; ask.

# 1. They ASK





3. You both AGREE



# Where/When is Demand Response Appropriate

- It is not cost-effective to provide any other kind of service (LAST RESORT!)
- Origins/destinations are far apart from one another (i.e. no "clusters")
- Passenger pickup/drop off times are spread apart and the transit system never developed a structure to consolidate them

# What Good is Demand Response?

#### 2. High value to agency services -

These are needed where services are tailored to particular needs of public agencies. These include some patient transport, school transport, joblink services.

#### 1. Premium value services -

These high value services are defined by the need to <u>reduce</u> <u>travel times</u>, receive a higher degree of <u>customer care</u> and are often <u>door-to-door</u>. These have grown significantly for niche markets such as airport transfer services.

- **3. High care needs -** This market is quite diverse to cater for the different care needs of travellers. It includes services for people with disabilities such as dial-a-ride and some non emergency patient transport, social services transport, and community transport.
- **4. Best value -** Where demand is low, greater flexibility in the locations for picking up and dropping off passengers can ensure better value and wider network coverage.

# Expectations

- Stop thinking Demand, start thinking Request
- Begin moving away from Demand Response
  - Introduce new service designs









#### Premium Pricing

Charge higher rates to trips outside of your efficient structure

#### Change Billing

- Move away from shared miles/hours to a method that rewards efficiency (flat rate, zone, taxi miles)
- Added benefit- agencies know how much trips costs beforehand





#### Stop Billing

- Sell passes/cards to agencies
- Get \$ upfront
- Helps with cashflow
- Takes you out of the trip eligibility determination process
- Frees office time to perform service planning





#### Negotiate Times

- Negotiate with customers to adjust requested times
- Reservation taker must know what times work best for each area
- Best if there is a schedule that is shared with the customers and agencies





#### Zones

- Divide the service area into zones that are served at scheduled intervals
- Publish and distribute the maps and schedules
- Customers request the run/time they want
- The scheduling problem is simplified!





- Point Deviation Routes
  - Have demand response routes stop at popular destinations at scheduled intervals
- Blended Service
  - Vehicle provides demand response service in some areas and fixed route/deviated route service in other areas
  - Easy and affordable way to create fixed route/deviated route service without adding vehicles/drivers



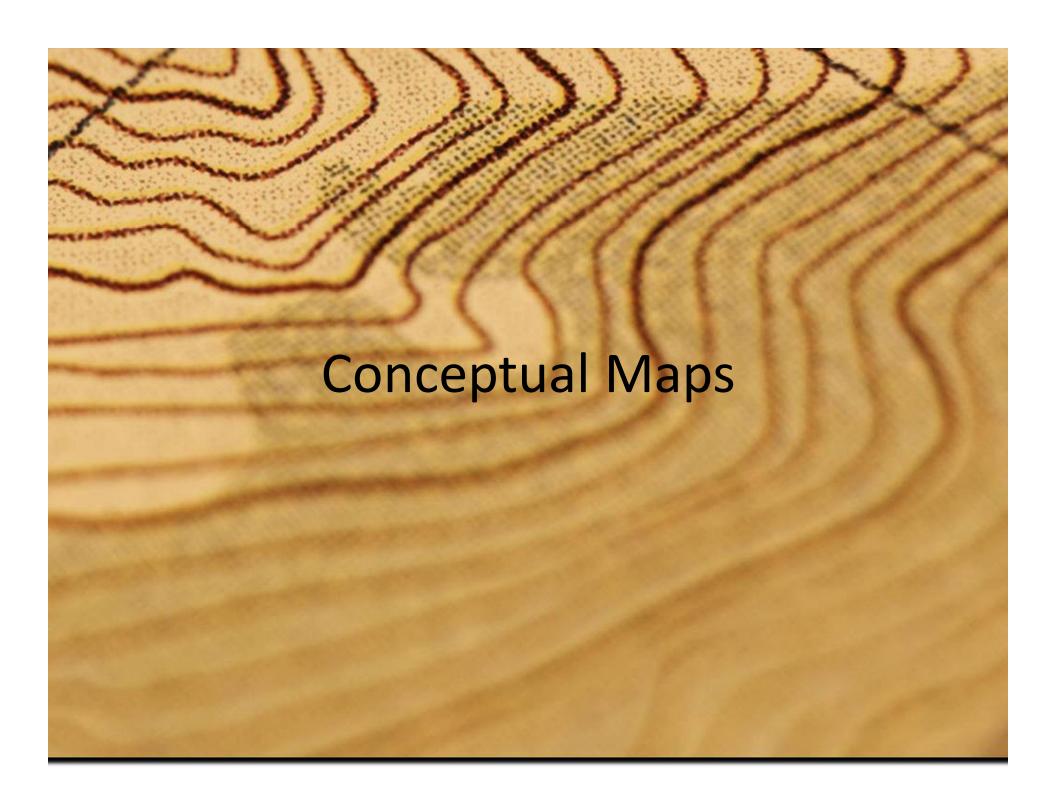


- Schedule Out of Area Service
  - Create a schedule of when you will serve out of area destinations
  - Publish the schedule and distribute to your customers and agencies
- Coordinate Out of Area Service
  - Work with other CT providers to establish out of area schedules

# Putting it into Practice

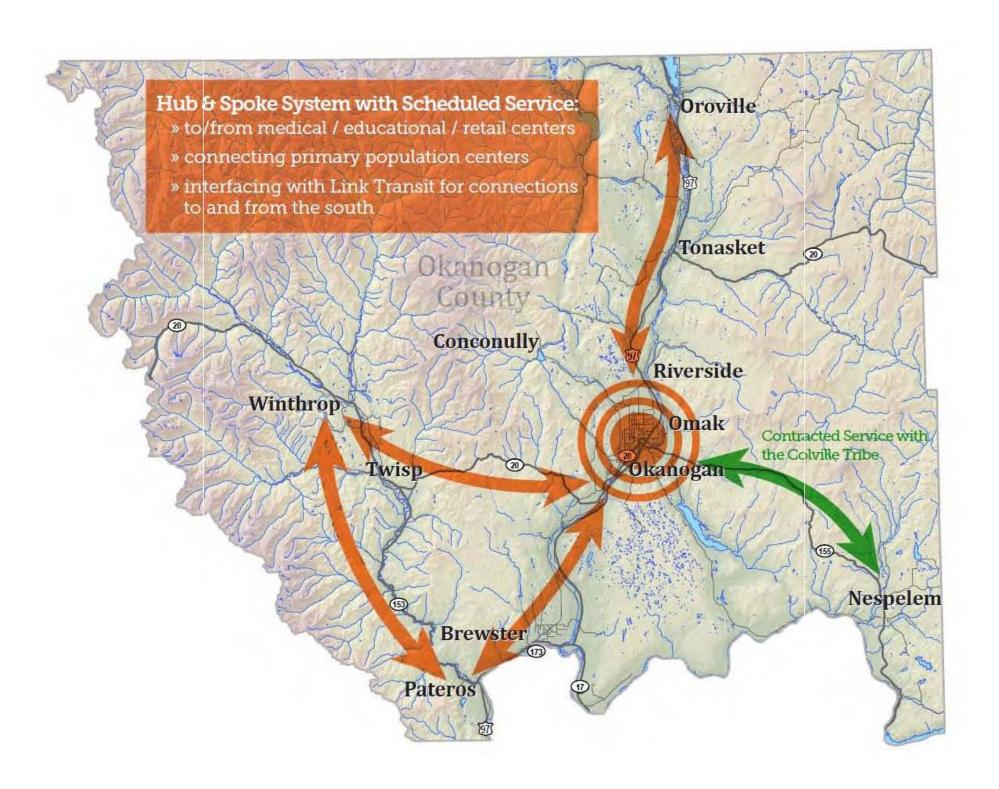
- Don't deny, negotiate
- Create a structure
- Provide info
  - Schedules
  - Maps
- Simplify





# Network Map of Travel Demand



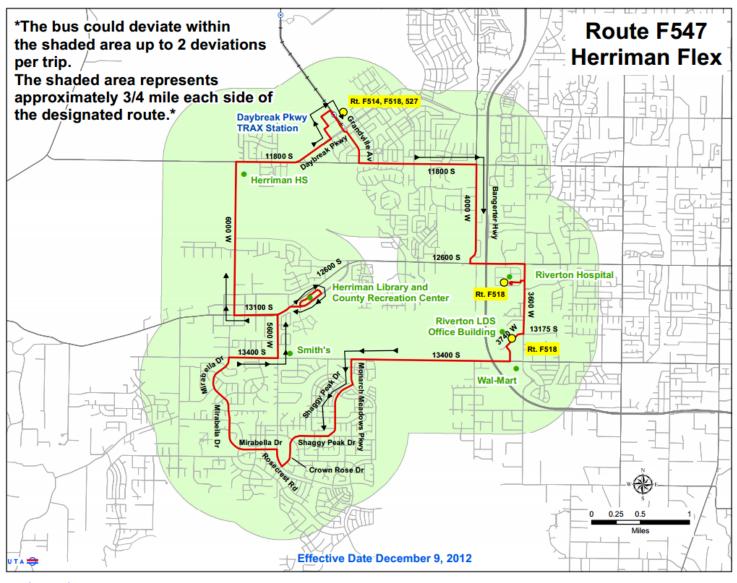


# Real World Examples



# **UTA- Salt Lake City**

- Circulator
- ¾ mile deviation area
- 2 deviations per run (loop)



http://www.rideuta.com/mc/?page=Bus-BusHome-RouteF547

# Cape Cod

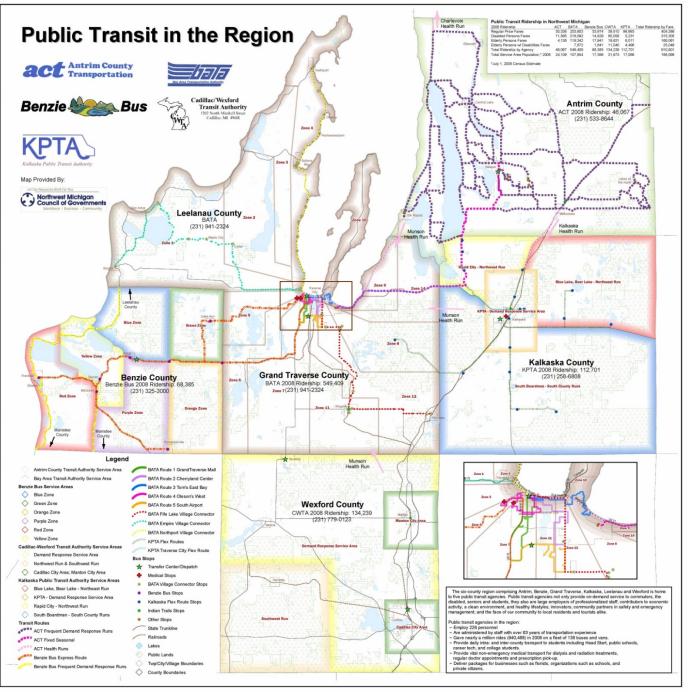
- Technology integration
- Scheduled school stops when needed
- Request stops

NextBus Stop# ***	-44	Departs	ΑN	ı		PM			
45	2	STAR MARKET, HARWICH		7:30	9:30	12:30	1:30	2:30	5:30
46	2	Route 28, Harwich Port							
56		Harwich Commnunity Center							
57		STOP & SHOP, EAST HARWICH		7:50	9:50	12:50	1:50	2:50	5:50
59		Lighthouse Charter School						3:00	
60		Underpass Road							
61		BREWSTER SR. HOUSING/COA		8:10	10:10	1:10	2:10	3:10	6:10
53	2	Skaket Corners, Orleans							
51	1, 2	Land Ho							
55	2	STOP & SHOP, ORLEANS	6:30	8:30	10:30	1:30	2:30	3:30	6:30
62	1	Eastham Town Hall	6:34	8:34	10:34	1:34	2:34	3:34	6:34
64		SALT POND VISITORS CENTER	6:45	8:45	10:45	1:45	2:45	3:45	6:45
65		Four Points							
143		Bracket Road @ Rte. 6							
77		Nauset Regional High School		REQ	REQ	REQ	2:50	3:50	REQ
68	1	BLACKFISH VARIETY	7:00	9:00	11:00	2:00	3:00	4:00	7:00



# Northwest Michigan

- Regional connections
- Local circulation
- Feeder Zones
- Deviated Routes
- Urban Fixed Routes
- Demand Response Areas



#### ~ 4000 miles<sup>2</sup>

- I-77 to US 220/I-74
- I-40 to US 74
- 1. Mecklenburg 10. RCATS
- 2. Charlotte
- 11. Iredell
- 3. CK Rider
- 12. WSTA
- 4. Cabarrus
- 13. Greensboro
- 5. Salisbury
- 14. Guilford

6. Rowan

15. Davidson

7. Stanly

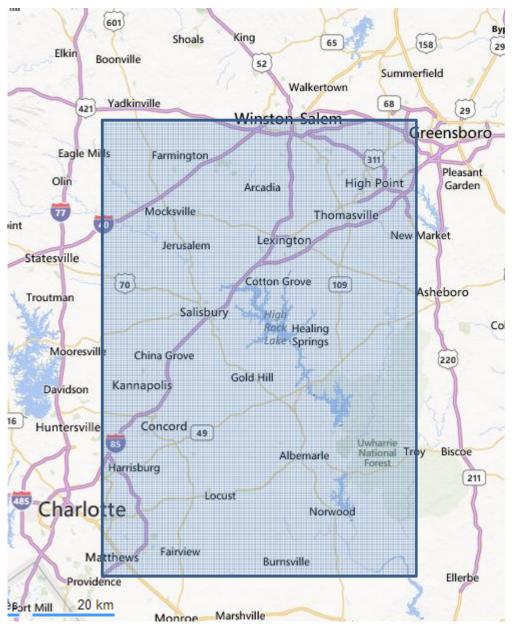
16. High Point

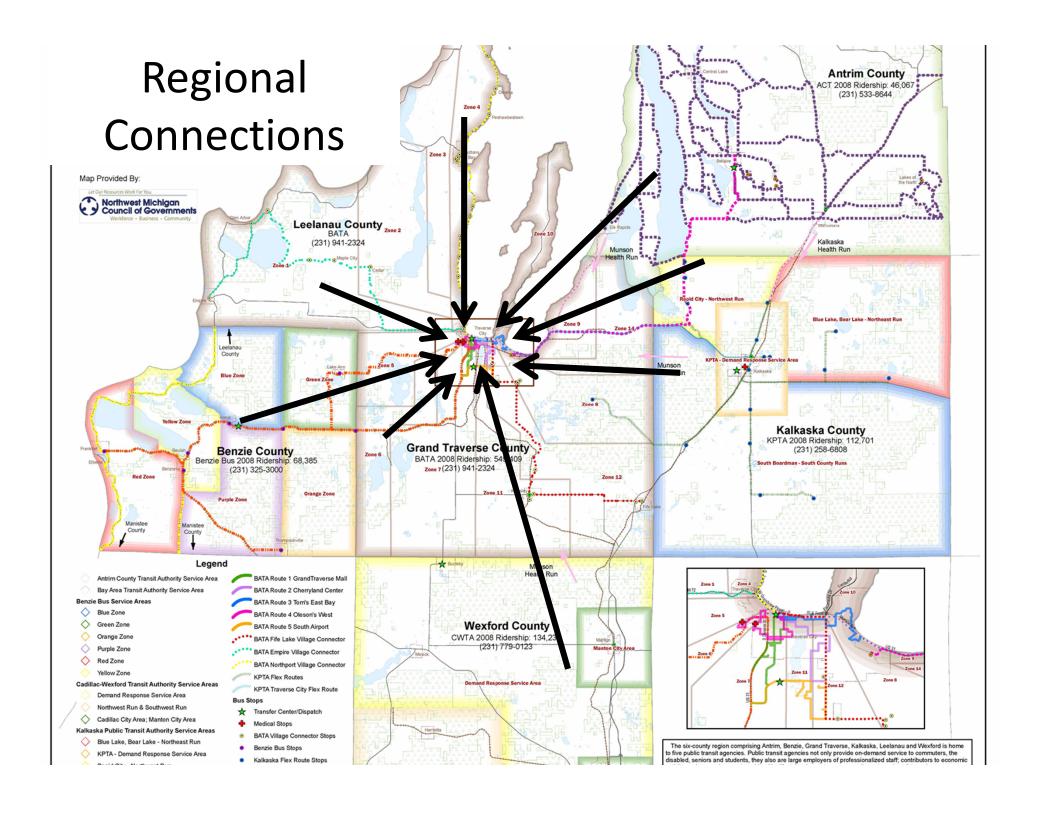
8. Union

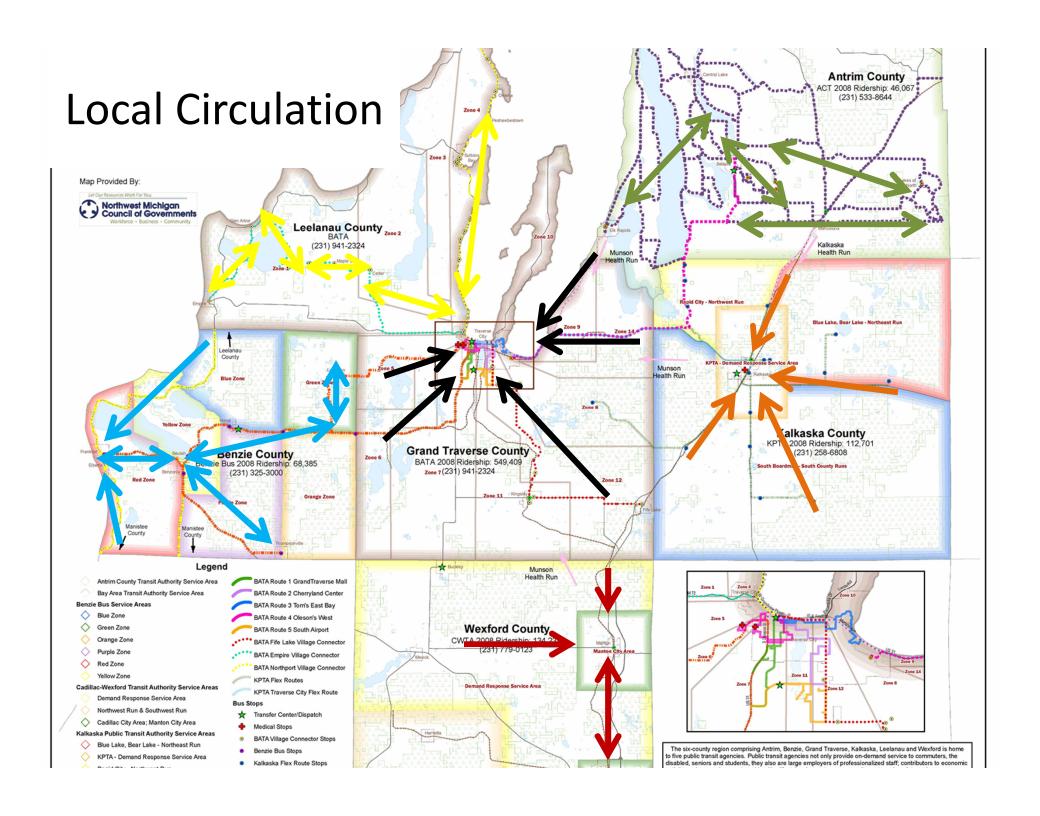
17. YVEDDI

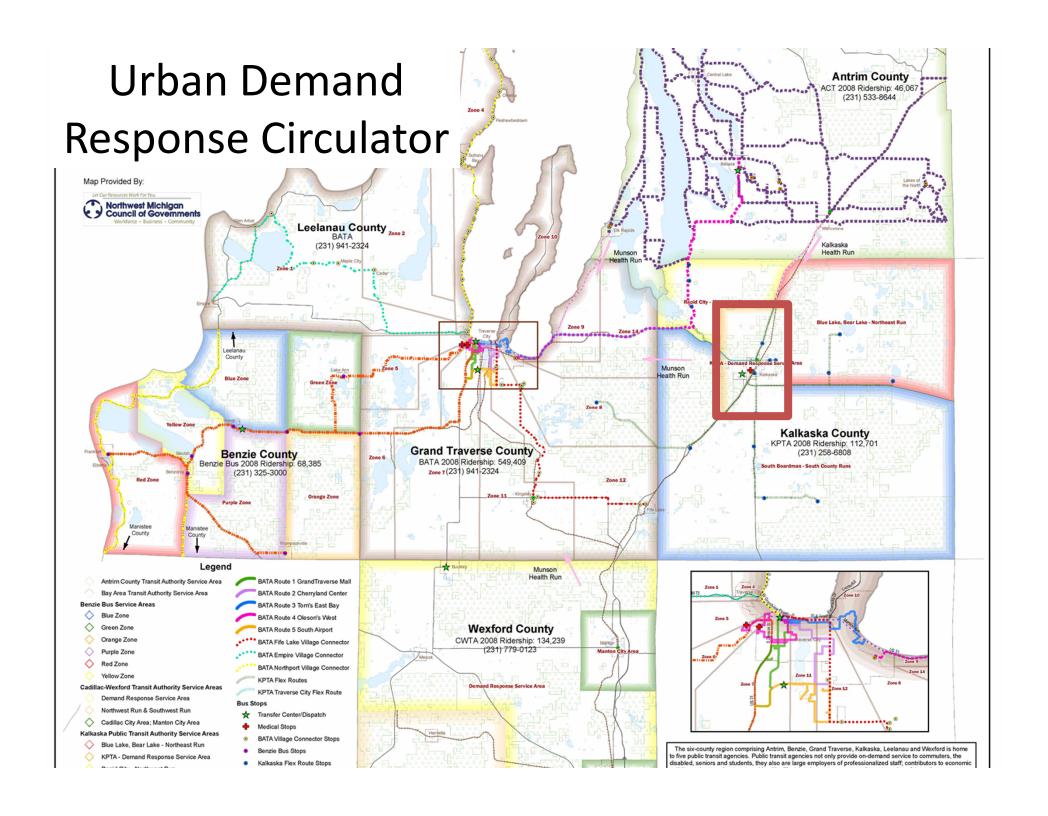
9. Anson

**18. PART** 



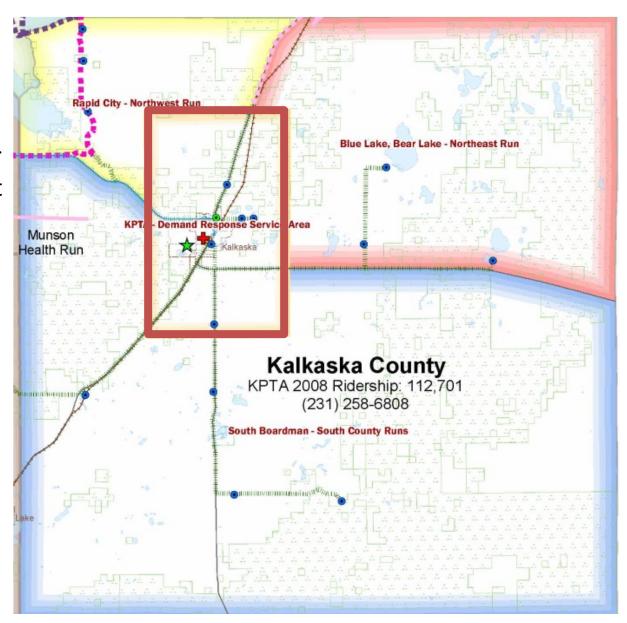


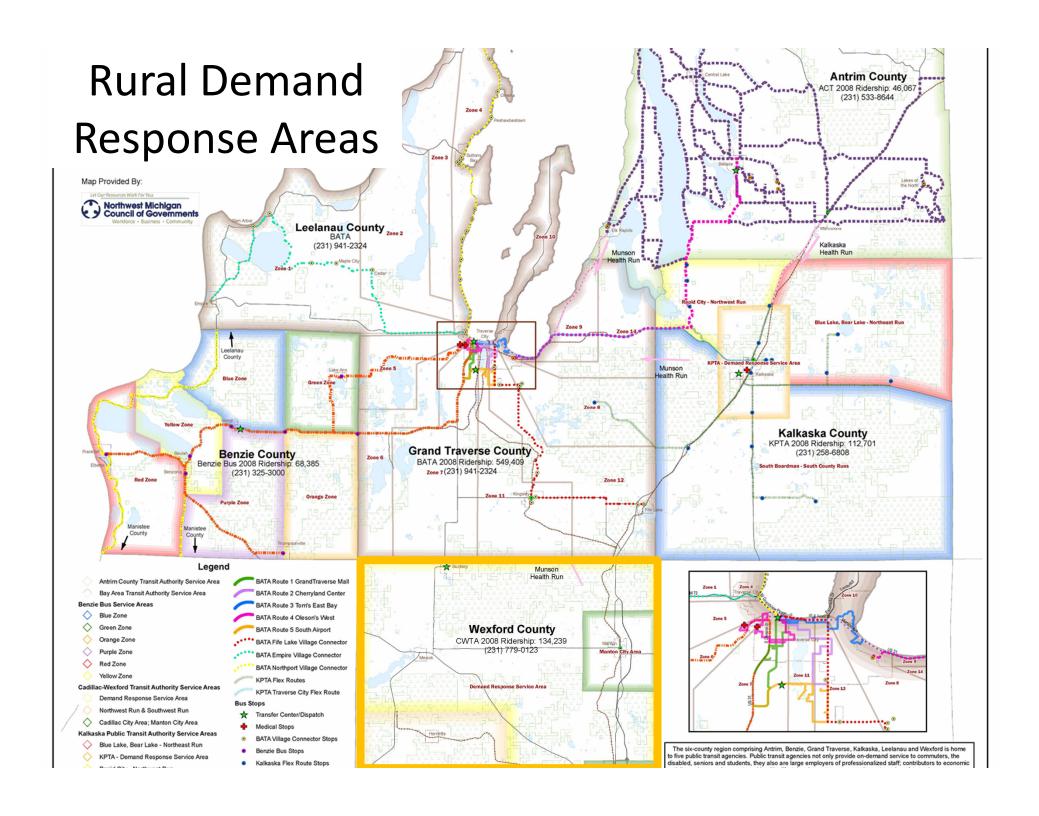




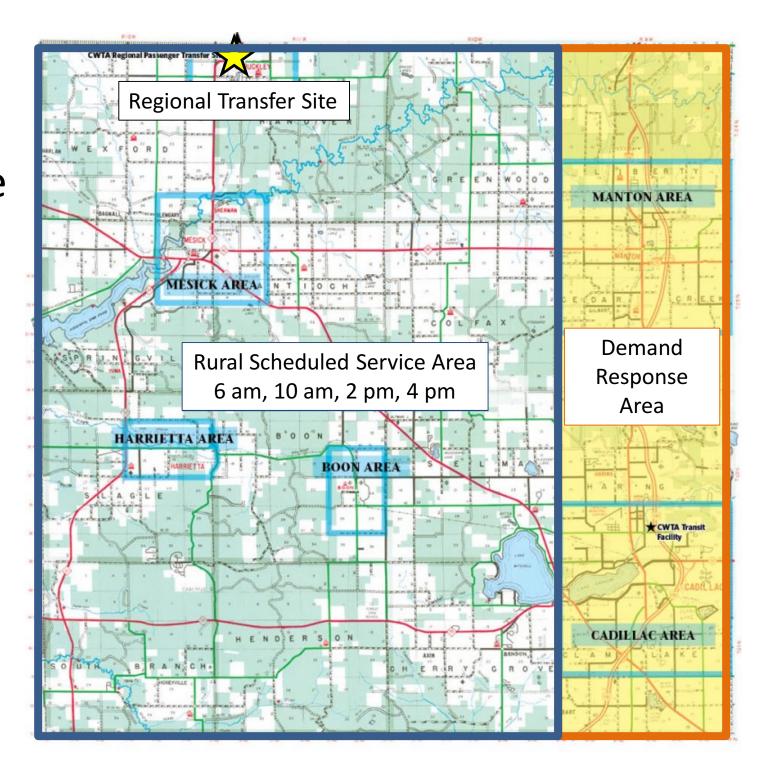
#### Urban Demand Response Circulator

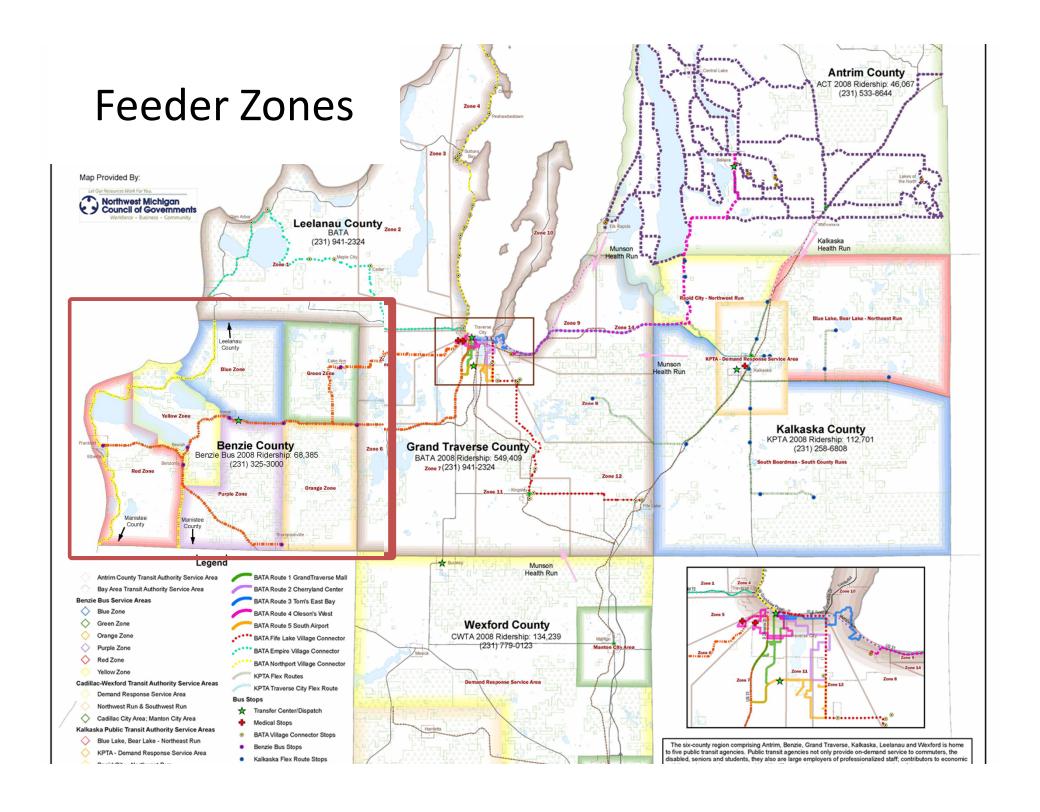
- Outer zones served on a schedule (not true demand response)
- Kalkaska City served by demand response circulator
- Trip requests too infrequent for fixed route/fixed schedules, but frequent enough and short enough for true demand response



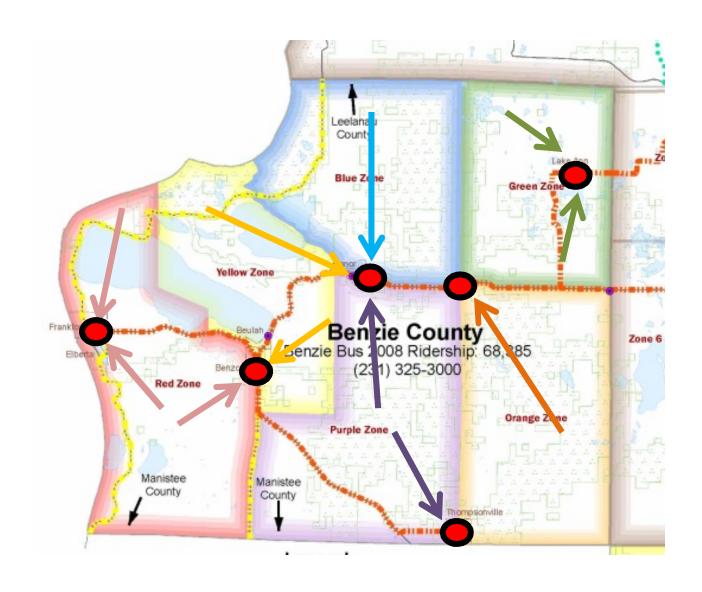


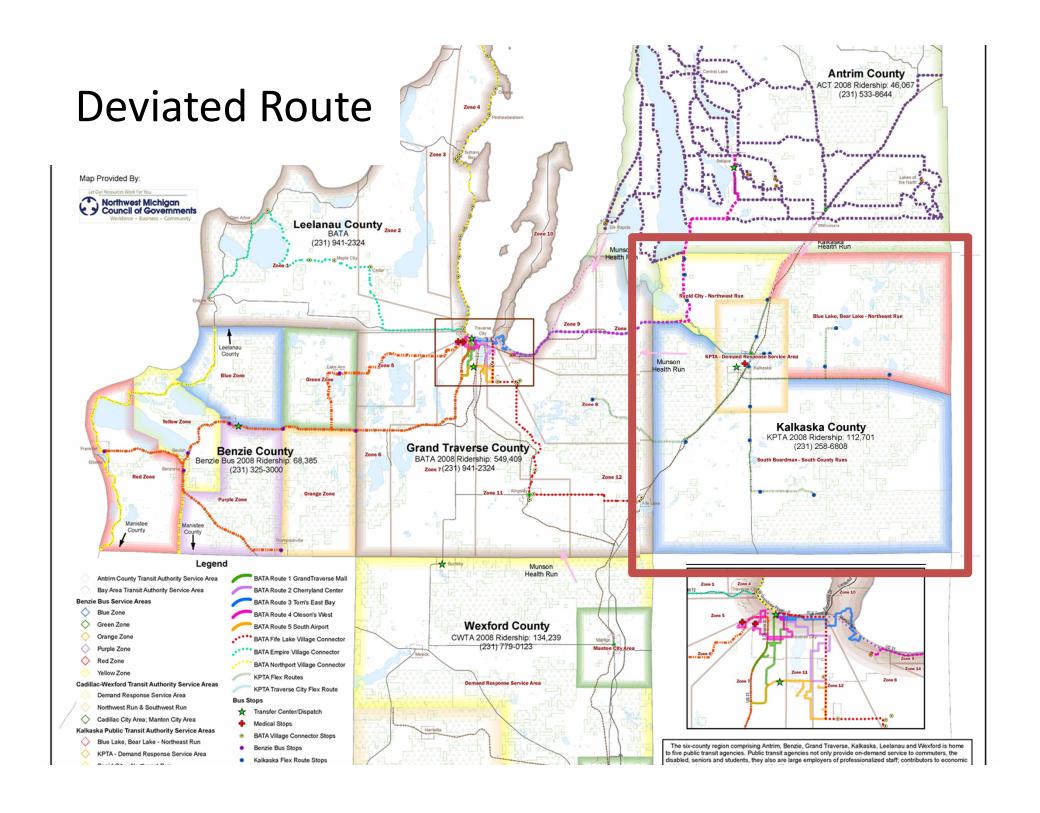
# Rural Demand Response Areas





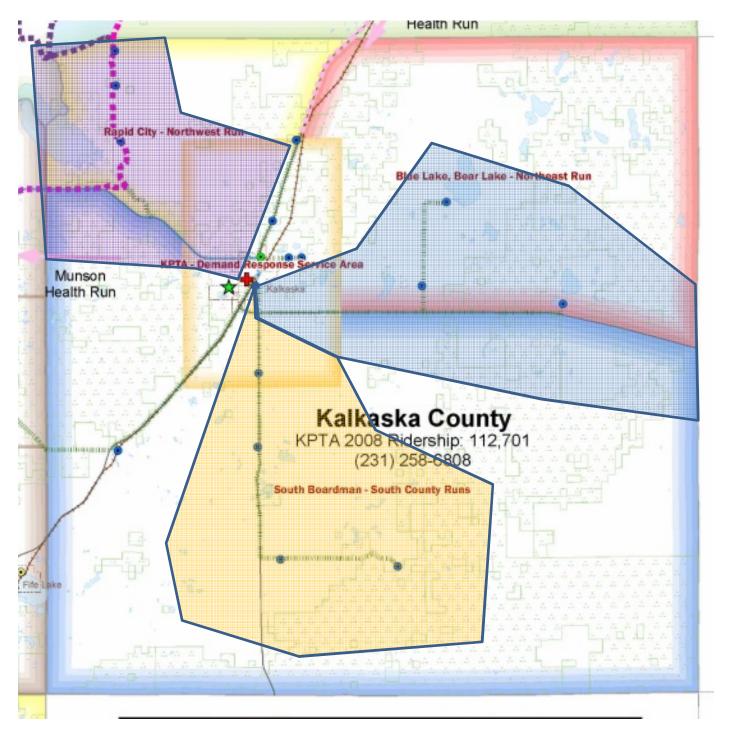
#### Feeder Zones

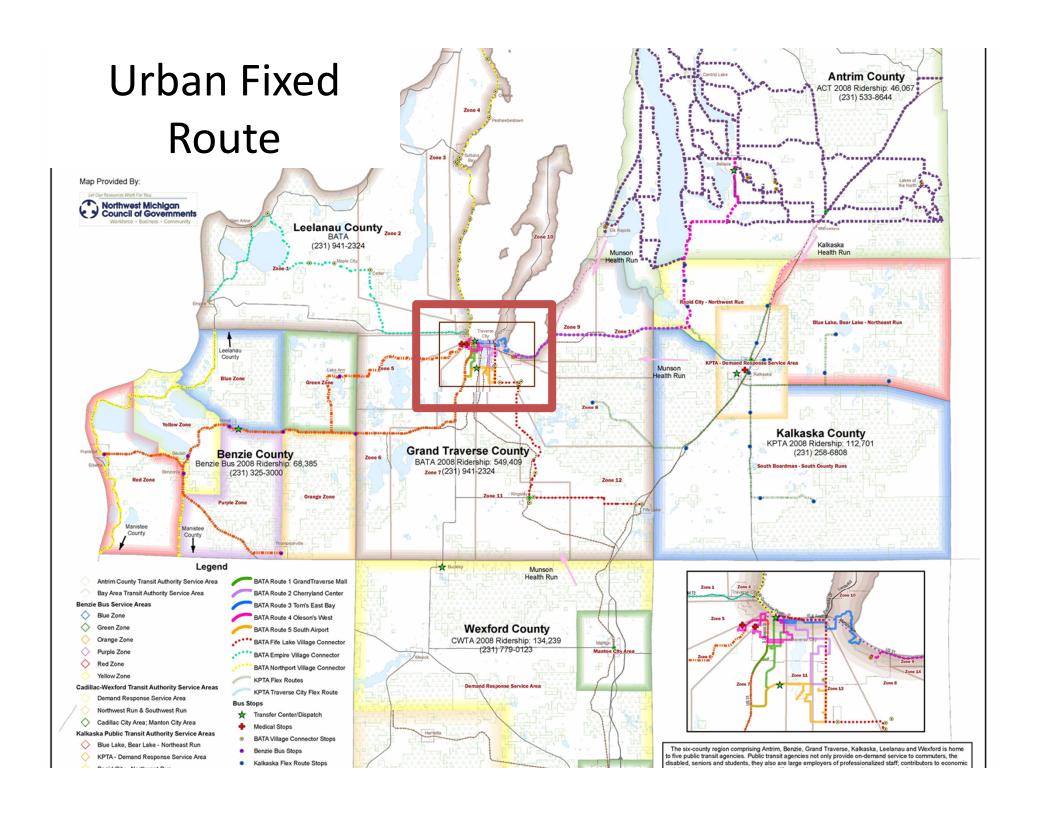




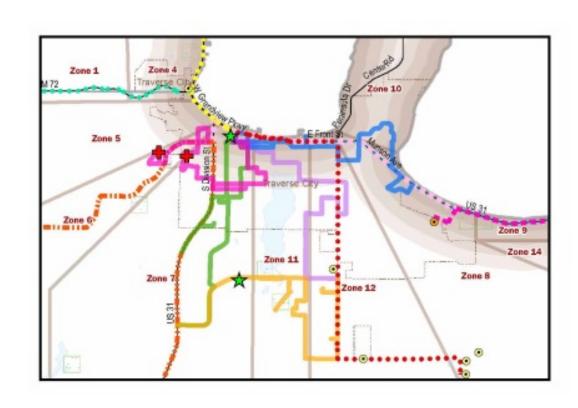
# Deviated Route

Bear Lake/Blue Lake Manistee LakeArea	
Depart Kalkaska	10:00 a.m.
Depart Kalkaska	1:00 p.m.
Depart Kalkaska	5:00 p.m.
Rapid City/131 North Area	
Depart Kalkaska	8:45 a.m.
Depart Kalkaska	2:30 p.m.
Depart Kalkaska	5:15 p.m.
South Boardman/Fife Lake M-66 South Area	
Depart Kalkaska	7:45 a.m.
Depart Kalkaska	12:30 p.m.
Depart Kalkaska	3:30 p.m.





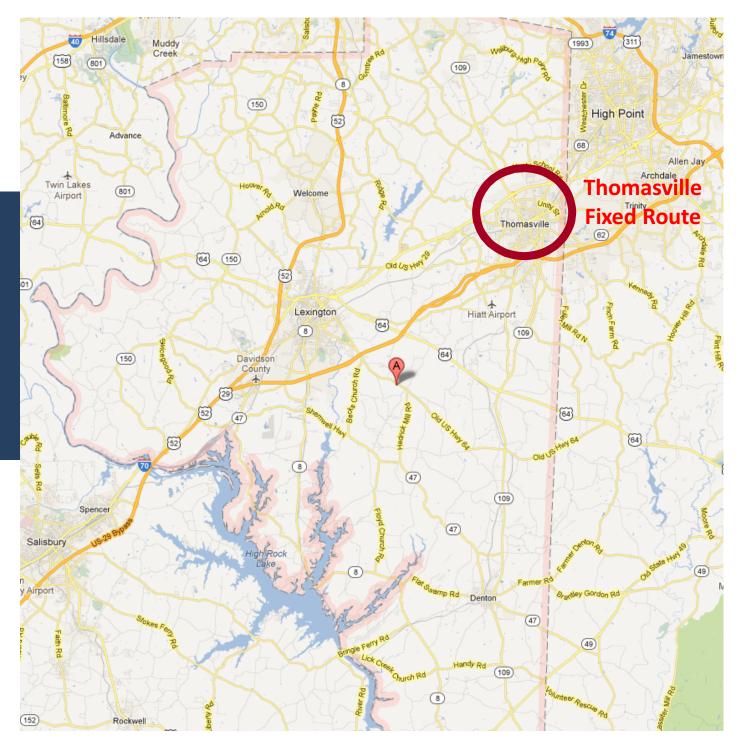
# Urban Fixed Route



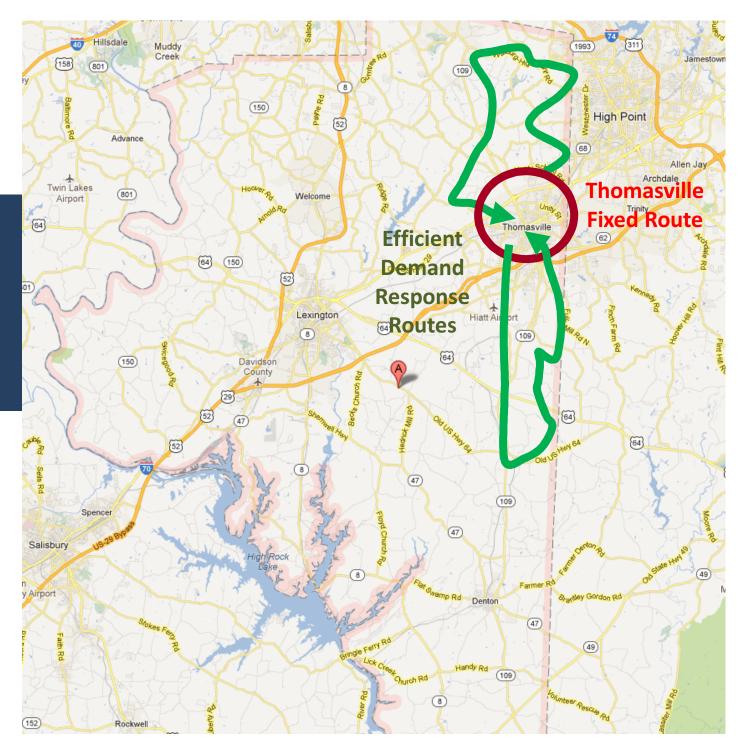
## North Carolina Example



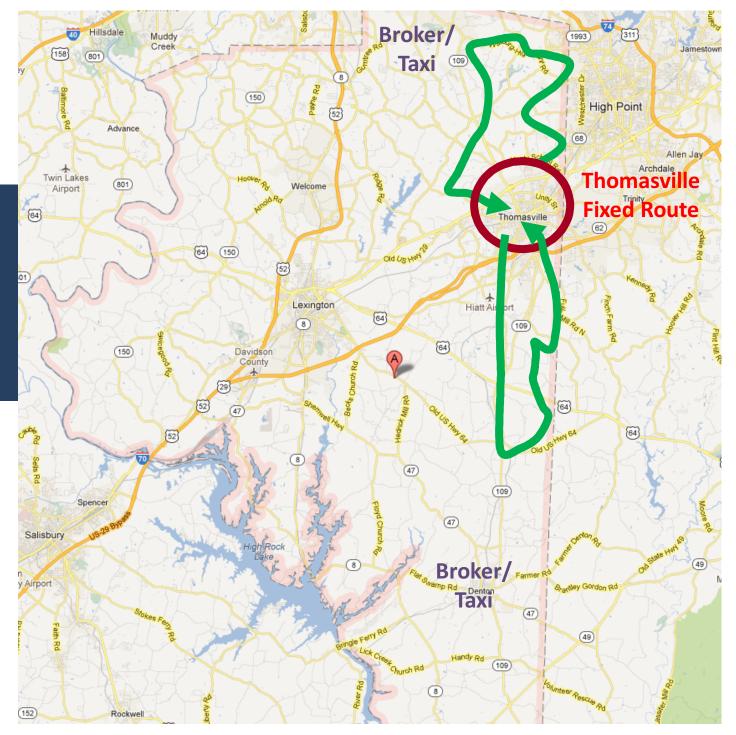
Step 1: Establish Core Structure - 2010



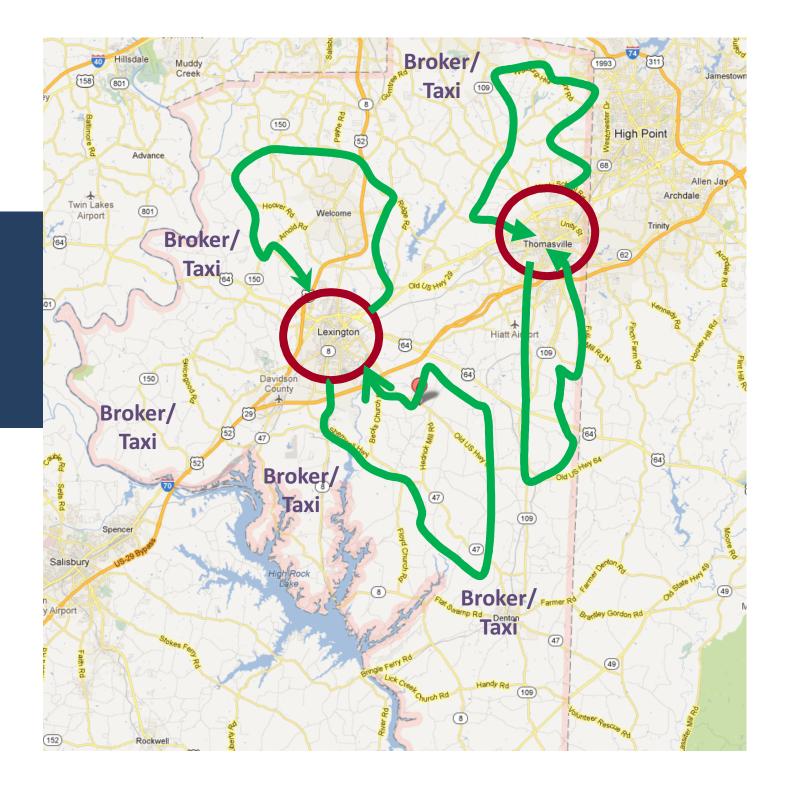
Step 2: Build Off the Core-2010



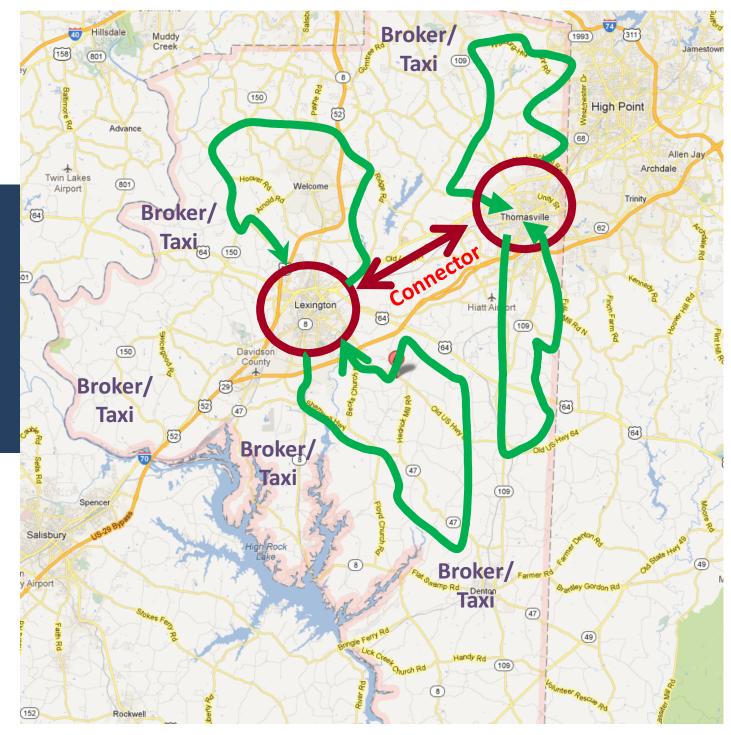
Step 3: Focus on Efficiency - 2011

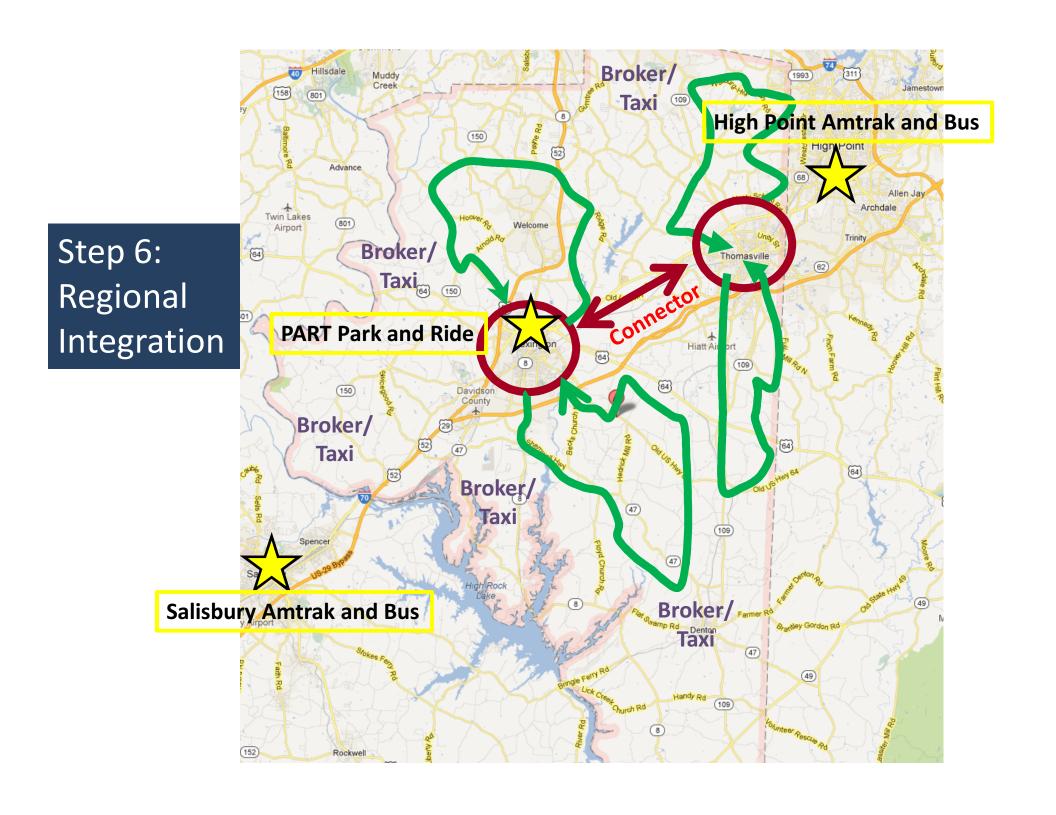


Step 4: Expand Core-2012



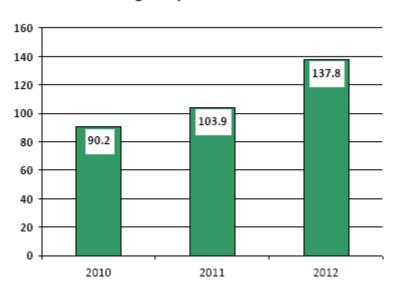
Step 5: Create a Transit Network-2012



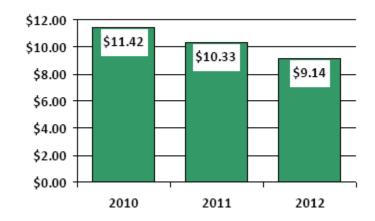


### Reap the Benefits

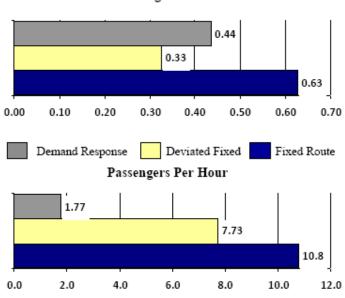
Passengers By Year in Thousands



Cost Per Trip By Year



Efficiency By Mode Passengers Per Mile



### Innovative Service Design



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